

Press release

Arnold AG expands water business as fourth strong pillar

Hinni AG becomes part of BKW subsidiary Arnold AG

Bern, 27 March 2017

Hinni AG, a leading Swiss service provider and manufacturer of systems and products in the municipal water segment, is now part of Arnold AG. With the acquisition, the BKW subsidiary has expanded its water division which was established last year and has now a stronger presence not only in the wastewater sector but also in the drinking water and extinguishing water segments. The BKW Group has thereby further increased its presence along the entire value chain in the municipal water segment and will now be able to offer its customers comprehensive solutions from a single source in this area as well.



As a network infrastructure company that operates throughout Switzerland, Arnold AG offers services in the areas of electricity supply, telecommunication, transport infrastructure and water supply. With the acquisition of Hinni AG, its newest division is being developed into a fourth strong pillar, which will give rise to valuable synergies both within this area and with the traditional divisions. The move will ensure that Arnold AG continues its consistent growth as a successful service provider for extensive, widespread infrastructure systems.

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Hinni AG has been restoring hydrants under full water pressure since the company was established in 1990. Today, it offers maintenance and restoring services for hydrants and valves and has developed an intelligent customer data base which allows an optimal management of all processes. In addition to these services, Hinni AG operates also in the area of sensors and has a system for online surveillance of water networks at its disposal. The company also manufactures and distributes hydrants. Hinni AG is a Swiss market leader in these areas and has around 20 patents on its services and products. The renowned company employs a total of 125 members of staff at its head office in Biel-Benken, at its service centres throughout Switzerland, and at its Italian subsidiary. It also has distribution channels in some European countries.

The acquisition by Arnold AG will give Hinni AG access to BKW's network, which will open up further opportunities to sell its services to even more customers and thereby expedite the company's growth. With the acquisition, Arnold AG has taken a further step towards becoming Switzerland's leading service provider in the area of water and wastewater infrastructure. As a provider of services and a manufacturer of systems and products in the drinking water and extinguishing water segments, Hinni AG is supplementing the activities of the Arnold subsidiaries Baumeler and Arpe, which offer services for pipe infrastructure and wastewater drainage engineering.

With the latest acquisition, the BKW Group is combining expertise along the entire value chain in the municipal water segment under one roof. This ranges from engineering, to production, delivery and installation of the systems, through to maintenance and operation. BKW's customers will thereby benefit from a more closely interlinked range of services.

Hinni AG will continue to be managed by the existing management team under managing director Jules Graber and will remain an independent company. The acquisition will not lead to any changes for employees.

You can find more information regarding Hinni AG in the portfolio document (in German).

BKW

The BKW Group is a Bern-based international energy and infrastructure company employing more than 5,500 people. The diversity of the company's expertise allows it to offer its customers a full range of tailored services. The Group plans,

builds and operates infrastructure to produce and supply energy to businesses, households and the public sector. The BKW Group offers a wide range of services, from building technologies, infrastructure engineering and digital business models for renewable energies to traditional multi-utility infrastructure services.

The registered shares of BKW AG are listed on the SIX Swiss Exchange and the BX Berne eXchange.

Arnold AG

Arnold AG, based in Wangen an der Aare, is one of Switzerland's leading companies for the construction, servicing and maintenance of energy and telecommunication networks as well as transport and water infrastructure systems. Arnold AG is a wholly owned subsidiary of BKW. Together with the subsidiaries Baumeler Leitungsbau AG (Perlen, Lucerne), Curea Elektro AG (Landquart, Graubünden), Arpe AG (Buckten, Basel-Landschaft) and Hinni AG (Biel-Benken, Basel-Landschaft), Arnold AG employs around 1,000 people and is represented in 30 locations throughout Switzerland.

Hinni AG

Hinni AG is a leading Swiss provider of services and a manufacturer of products for maintaining critical drinking and extinguishing water infrastructures, as well as for fire protection. The company's head office is in Biel-Benken in the canton of Basel-Landschaft. It has service centres throughout Switzerland, a subsidiary in Italy (Traital SRL) and distribution channels in other European countries. With its 125 employees, Hinni AG has generated sales of more than CHF 25 million annually in recent years.